

# M E R G E R S | A C Q U I S I T I O N S | D I V E S T I T U R E S

Providing Independent  
Cross-Border M&A Advice to Clients  
Around the Globe

## Recent Transactions

**INTERNATIONAL PAPER**  
Shorewood Packaging

a leading provider of high quality printing, packaging and retail display products

and

**Cartograf, S.A. de C.V.**  
Agua Calientes, Mexico

have formed

**INTERNATIONAL PAPER**  
Shorewood de Mexico

*We initiated this transaction, assisted in negotiations and acted as financial advisors to International Paper Company and Shorewood Packaging.*

Paper & Packaging

**Sigma**  
Alimentos

the food division of

**Alfa, S.A. de C.V.**

Mexico's leading Industrial group

has acquired

a branded processed meat business from

**Butterball, LLC.**  
the largest producer of turkey products in the USA

*We initiated this transaction and acted as financial advisors to Sigma Alimentos, S.A. de C.V., subsidiary of Alfa, S.A. de C.V.*

Food and Beverage

**Patria**  
Helsinki, Finland  
Patria Oyj

a leading defense and aerospace group through its subsidiaries

**Vammass**  
Patria Vammass Oy  
Windhoff Vammass Airport Equipment GmbH

has sold its airport ground support equipment business activities to

**LAWECO**  
HebeSysteme  
Epelemp, Germany  
Laweco Maschinen- und Apparatebau GmbH

a leading manufacturer of engineered lifting equipment

*The undersigned acted as financial advisor to Patria Oyj and its subsidiaries Patria Vammass Oy and Windhoff Vammass Airport Equipment GmbH.*

Industrial Machinery and Equipment

**CARTEBIAN capital group**  
New York, NY

an alternative investment firm focusing on emerging markets, in concert with

**IFC** International Finance Corporation

and

**Daycoval Holding Financeira S.A.**

has acquired five year certificates of deposit in the amount of R\$ 410 million, plus subscription share warrants, from

**Banco Daycoval**  
São Paulo, Brazil  
BOVESPA:DAYC4

a financial institution specializing in the middle market corporate and consumer lending segments

*The undersigned acted as a financial advisor to Carthebian Capital Group, LLC.*

Financial Services

**SORGENIA**  
Milan, Italy

The Sorgenia Group

has acquired

the leader in the French wind power industry

**La Société Française d'Eoliennes**  
Paris, France

from a group of investors led by

**WEC**  
Edinburgh, UK

and

**Compagnie Financière du Soleil**  
Maison Laiffre, France

**PLATINA FINANCE LIMITED**  
London, UK

**Amber Capital**  
New York, USA

*We acted as financial advisor to Sorgenia.*

Alternative Energy

**RUUKKI**  
Helsinki, Finland  
Rautaruukki Oyj

a supplier of metal-based components and systems to the construction and engineering industries

has sold its subsidiary

**CARL FROH GMBH**  
Sundern, Germany

a leading producer of precision steel tubes for the automotive and industrial sectors to

**ARQUES INDUSTRIES AG**  
Starnberg, Germany

*We acted as financial advisor to Rautaruukki Oyj and its subsidiary Carl Froh GmbH.*

Engineered Steel Products

**Patria**  
Helsinki, Finland  
Patria Oyj

a leading defense and aerospace group through its subsidiaries

**Vammass**  
Patria Vammass Oy  
Patria Vammass AB

has sold Vammass' snow removal equipment and skidsteer business activities to

**HAGIE**  
Darien, Iowa, USA  
Hagie Manufacturing Company

a leading agricultural equipment manufacturer

*The undersigned acted as financial advisor to Patria Oyj and its subsidiaries Patria Vammass Oy and Patria Vammass AB.*

Industrial Machinery

**Nice**

**NICE S.p.A.**  
(MIL: NICE)  
Genoa, Italy

A leader in home automation systems and equipment

has acquired

**APOLLO**  
GATE OPERATORS  
San Antonio, Texas

*We initiated this transaction and acted as financial advisor to NICE S.p.A.*

Home Automation

Building Products and Construction ■ Consumer Products ■ Financial Services ■ Chemicals ■  
Food and Beverages ■ Industrial Machinery and Equipment ■ Pharmaceuticals, Health Care, and Life Sciences ■  
Telecommunications, Media, and Technology ■ Paper and Packaging ■ Logistics and Material Handling

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